



PRIVATE JET ON DEMAND



A high-angle, top-down view of a white private jet, likely a Gulfstream G650, flying over a vast, rugged, and mountainous landscape. The aircraft is positioned diagonally across the frame, pointing towards the bottom right. The terrain below is a mix of dark, shadowed valleys and sunlit, golden-brown peaks, suggesting a high-altitude or desert environment. The sky is a deep blue with wispy clouds, and the overall lighting is soft, indicating either dawn or dusk. The text "PROFESSIONALISM, SERIOUSNESS AND EXPERTISE FOR YOUR PRIVATE FLIGHTS" is overlaid in white, bold, sans-serif capital letters on the right side of the image.

PROFESSIONALISM, SERIOUSNESS AND EXPERTISE FOR YOUR PRIVATE FLIGHTS



ABOUT US

Cielo Aviation is specialized in arranging and chartering private flights for companies, entrepreneurs and individuals.

Our Team is composed of multilingual professionals with extensive experience in the aviation industry who can assist you during all stages of your journey, coordinating the entire process ranging from planning to the execution of an individual or group flight.



Fabio Ferlini
Managing Director



Laura Rossi
Sales Manager

THE CORE TEAM OF CIELO AVIATION

Andrea Giovannini
Senior Account Manager



Aurora Candiotto
Account Manager



Katrin Waidacher
Marketing Manager





TEAM

FABIO FERLINI

Director

Head of the company since its foundation, he still handles the most important operations.

He has been working in the aviation industry for over 10 years, his background dates back to his aeronautical studies at high school, which led him to perform important roles within the aviation industry. He has an extensive experience in aircraft management and commercial development and previously held a position as Business Development Manager at a private aviation operator. He graduated in Business & Marketing from the London Metropolitan Business School.

ANDREA GIOVANNINI

Senior Account Manager & First Officer (A320, C510)

Responsible for handling the most important client accounts and flight operations.

An irreplaceable resource at Cielo Aviation for 7 years, his great technical knowledge and expertise in this field started at high school and continued with his multiple pilot licenses. He has a professional background as a pilot (with more than 2,000 flight hours) and still holds active type ratings to fly Citation Mustang and Airbus A320. He has a degree in Economics and Marketing from the UNIBO (University of Bologna), with a thesis on emerging Low-Cost Airlines.

LAURA ROSSI

Sales Manager – Italia

Head of the Corporate Account Development in Italy.

Thanks to her outstanding Client Management skills and the implementation of the Company's Customer Portfolio, she plays a key role within Cielo Aviation's daily operations. She performs an outstanding customer care service and is constantly engaged in lead generation and business development for the Italian market. She has an important background as Marketing & Communication Manager and, before joining Cielo Aviation, she contributed to the launch of an Italian airline later acquired by an English group.

KATRIN WAIDACHER

Marketing Manager

Manager of the company's marketing and communication activities.

She has a high-level experience in the luxury hospitality industry as an International Sales Director. Her great multitasking, language and relational skills make her an essential resource for developing Cielo Aviation's marketing strategies. She holds a Master degree in Tourism & Development from the prestigious Kings College in London.

AURORA CANDIOTTO

Account Manager

Responsible for running the company's Customer Care and operational support.

Recent member of the team, she was immediately appreciated by customers for her spirit of initiative, motivation and communicational skills. Her strong passion for foreign languages led her to undertake a course of study in Interpreting and Translation, making her a reference point for all international customers.





ADVANTAGES

EXPERIENCE

A highly qualified team with decades of experience in the organization of charter flights and aircraft management, able to offer customized solutions for individual requests and needs.

ORGANIZATION

Our team is available 24/7 and coordinates all aspects of your trip. All you have to do is go to the airport, check in 20 minutes before your flight and board the aircraft.

FLEXIBILITY

Enjoy the benefits of flying directly to your final destination, according to your own timetable. You can request a private flight even at very short notice, to and from any location in Italy and in the world.

TIME EFFICIENCY

Flying by private jet allows you to save valuable time:

1. The flight plan perfectly matches your requirements;
2. Private jets can land at smaller airports to take you closer to your final destination;
3. The security checks and boarding procedures are simple, fast and carried out through private terminals, avoiding unnecessary waiting times, endless queues and airport crowds.

PRODUCTIVITY

Flying privately guarantees your privacy: it is the ideal space to go over important work details and meet colleagues or clients in a safe environment with the opportunity to stay connected, using the on-board Wi-Fi network and satellite flight phone.

COMFORT

Airport lounges, immediate boarding, luggage assistance, comfortable reclining seats, catering and on-board service are the basics of a private jet flight.

PRICE TRANSPARENCY

A tailor-made service, transparent and competitive rates.
No initial membership fee or long-term commitment, no additional fees.

COMMUNICATION

A clear, accurate and constant flow of information enabled us to build long-term professional relationships with our customers.





SAFETY

Safety has always been the priority of Cielo Aviation, that only relies on certified operators. All aircraft comply with the highest safety standards, with AIR OPS and Part 135 safety regulations and operate in full compliance with the EASA directives or the relevant FAA.

Operators of aircraft designed for passenger transport are legally required to obtain an AOC (Air Operator's Certificate) attesting that the airline has the professional capacity and business organization needed to ensure a safe operation of its aircraft.

Following the issuance of the AOC, the relevant national aviation authority (ENAC in Italy) performs surveillance activities on operators through interventions, audits and inspections on the ground and in flight, both on a planned and occasional basis, even without notice.

The surveillance system applied by ENAC focuses mainly on the following areas:

- Infrastructure
- Manuals
- Personnel training
- Crew records
- Aircraft equipment
- Issue of flights
- Management system of the organization
- Continuing airworthiness of aircraft





TRAVEL SAFELY EVEN AT THE TIME OF COVID-19

As for scheduled flights, all boarding procedures for a private flight are carried out in full compliance with the current regulations and recommendations issued by the World Health Organization.

The new safety standards, in particular, provide for on-board air exchange, sanitizing and cleaning of the aircraft both during stopovers and overnight stays, the use of PPE (Personal Protective Equipment) and temperature monitoring for crew and passengers.

High professionalism and responsiveness, a dynamic approach.

Cielo Aviation is facing this pandemic situation with the utmost commitment. Security personnel are working closely with the team and suppliers, making it possible to arrange flights in accordance with the relevant travel restrictions.

This, of course, also implies dealing with all the bureaucratic formalities to organize departures and arrivals at such a complex time, where many countries have temporarily closed their borders to prevent the spread of the virus.

Since the beginning of the pandemic until today, Cielo Aviation has helped about 600 Italian nationals to return to Italy from countries like Armenia, Algeria, Cameroon, United Arab Emirates, Egypt, Iran and Kenya, ensuring a high-quality and safety service.

In the midst of a health emergency, the priority is to protect the health of passengers and crew by taking appropriate precautions.





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